



### ATTENDEE STATS

2018 Attendance: 4,150+

Average Age: 45 years

### Who Attendees Are:

- 30% Higher Education
- 25% Teachers
- 20% Administrators
- Students • **8**%
- 17% Other

### Where They Work:

- 35% Public School
- College/University
- Charter/Private School
- 18% Other

### Who They Work With:

- 19% All Ages
- Birth-2 Years
- 19% 3–5 Years
- **28**% K-12
- **32**% Elementary
- 22% Middle Level
- 24% Secondary
- 23% Postsecondary



91% of attendees spent time visiting the Expo Hall



74% of attendees are involved in purchasing



90% of attendees were satisfied with their convention experience

# EXHIBIT PRICING & INFORMATION



It pays to be in

Booth Type (Per 10' x 10')	Booth Rate		
Inline Booth	\$1,900		
Corner Booth	\$2,100		
*Non-Profit/School System	\$1,700		

### **Service Information**

The official general service contractor is Shepard Exposition Services. The Exhibitor Services Kit will be available early October.

#### **Hotel Information**

Visit www.cecconvention.org/housing-2 for more information.

### **Exhibit Sales Contact**

To reserve a booth, contact Kevin McDonnell at 202-367-1259 or *kmcdonnell@townsend-group.com*.

### What's Included:

- 8' draped back wall and 3' side rails
- Complimentary listing in the 2019 Convention Program ((if submitted by November 16) and Mobile App
- Complimentary listing on the 2019 exhibits website
- Five (5) product category listings in the Mobile App
- Four (4) complimentary full convention registrations per 10'x10' booth (non-profits/school systems receive two (2) registrations per 10' x 10' booth)
- Access to the exhibitor lounge
- 24 hour security inside the exhibit hall

\*Non-profits/school systems also receive a complimentary booth package that includes carpet, two chairs, one 6' draped table and wastebasket.



### Indiana Convention Center | Exhibit Halls D-E

View live floor plan: bit.ly/2JMLQ44













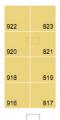




































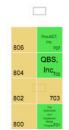


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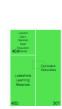
















[ ENTRANCE ]

### **EXHIBITOR HOURS**

### Installation

Tuesday, January 29 12:00 PM - 5:00 PM Wednesday, January 30 8:00 AM - 4:00 PM

### **Expo Hall Hours**

Wednesday, January 30 6:00 PM - 8:30 PM (Welcome Reception in the Expo Hall starts at 6:30 PM) Thursday, January 31 8:30 AM - 5:30 PM Friday, February 1 8:30 AM - 2:00 PM

### **Dismantle**

Friday, February 1

2:00 PM - 9:00 PM



# **SPONSORSHIP OPPORTUNITIES**

### Increase your exposure by sponsoring a convention item or event!



### Yes I Can Awards Program \$12,000

Every year, CEC honors students with disabilities who excel in an area of strength or interest. Since 1982, thousands of children and youth have been recognized for their achievements in academics, arts, school and community, selfadvocacy, technology and transition. The Yes I Can Awards Ceremony is an extremely moving and poignant event, and a highlight of the CEC Convention & Expo. Sponsor benefits include:

- Two-minute opportunity to address the audience
- Company logo prominently placed on the intro video loop, CEC convention website, entrance unit to the Expo Hall, and in the official convention program
- 728 x 90 banner ad on the CEC convention website Dec 2018-Jan 2019
- Full page, black and white ad in the Convention Program
- Opportunity to provide a chair drop at the 2nd General Session and Yes I Can Ceremony

### **Mobile App** \$12,000

The Mobile App keeps convention attendees connected, engaged, and informed. This tool provides access to all convention details including exhibitor and sponsor directory, booth listing and exhibit hall map, social

media, alerts, and much more! Your company logo will be placed on the Mobile App, so attendees know who sponsored it! Sponsor also receives signage in the registration area featuring your company logo.

### **Tote Bags** \$7,000

Walk your company name through the convention center on the CEC tote bag! Sponsor also receives a 250 x 250 banner ad on the CEC convention website Dec 2018-Jan 2019.

### Wi-Fi \$5,000

Help attendees stay connected and enhance their convention experience! Benefits include:

- Logo on Wi-Fi cards handed out at registration
- Signage and logo recognition on meterboards
- Opportunity to include company name in CEC branded Wi-Fi password
- 728 x 90 banner ad on the CEC convention website Dec 2018-Jan 2019
- A thank you from CEC's president at the opening general session

# **Opening General Session**

Be the first to make an impression at the kick-off event for CEC 2019! This is a unique opportunity to receive

the benefits of sponsorship, while reaching thousands at one event and even more over the days of the convention. Sponsor benefits include:

- Company logo featured in the intro video loop as attendees arrive to the opening event
- A full-page black and white ad in the convention program
- 728 x 90 banner ad on the CEC convention website Dec 2018-Jan 2019
- Opportunity to provide a chair drop

### **Badge Holder Sponsor** \$3,000

This high-profile sponsorship ensures maximum visibility. Every attendee must wear a badge with your company logo. Sponsor also receives a  $250 \times 250$  banner ad on the CEC convention website Dec 2018-Jan 2019.

### **CEC Student Experience** \$2,500 to \$7,500

Reach an energized audience of future teachers and first-time convention attendees. More than 800 attendees identify as student teachers and two events are planned to give them the information and networking opportunities they need as they start their careers. Call today for more information.

# **SPONSORSHIP OPPORTUNITIES**



### Increase your exposure by sponsoring a convention item or event!

### **Student Forum** \$2,500

A 1.5 hour professional development session focused on topic areas relevant and timely for future teachers.

### **Student Networking Event & Happy Hour** \$7,500

This popular networking event connects students with leaders in the field of special education and leaders within CEC. Sponsor benefits for either event include:

- Prominent acknowledgement in student-attendee emails before the convention
- Logo on CEC convention website and on all student forum and networking event signage and materials
- Two-minute opportunity to address the audience and introduce the presenters

• Opportunity to welcome future teachers to the networking event & happy hour

### **CEC Green Screen Photos** \$2,500

Get your logo on every magazine cover shot taken at CEC's popular green screen. Attendees love the chance to appear on a mock cover of Teaching Exceptional Children and your brand will be featured!

### **Tote Bag Insert** \$500 for exhibitors or \$1,500 for non-exhibitors

Place a flyer in the convention tote bag that all convention attendees receive. This opportunity is limited to 15 participants, so act fast!

### **Learning Labs** \$500 Exhibitors \$1,500 Non-Exhibitors

Back by popular demand, Learning Labs provide vendors an opportunity to demonstrate and showcase your products and services to a captive audience of convention attendees. One-hour time slots are set aside for Learning Labs that focus on practical technology applications for pre-K-12 age range or core educational content.

Labs are complete with podium, microphone, LCD projector, and wireless internet connection. To reserve a Learning Lab, contact Kevin McDonnell by November 16, 2018 to be included in the program. Space is limited.

### Reserve your sponsorship today!

Kevin McDonnell National Sales Manager 202-367-1259 kmcdonnell@townsend-group.com



# **ADVERTISING OPPORTUNITIES**

Keep your brand top-of-mind when you advertise in the official CEC publications!





### **Convention Program Guide**

A key resource for CEC convention attendees, the Convention Program Guide is a cost-effective way to increase exposure and drive traffic to your booth. The program will be available online as a PDF and linked from the mobile app. Printed copies will also be available for sale onsite. Reserve your space today!

Ad Position	Trim Size	Net Rate	
Cover 2, 3 or 4	8.25" × 10.875"	\$2,100	
Full Page	8.25" x 10.875"	\$1,600	
Half Page	7" x 4.67"	\$800	

### **Deadlines**

Space by November 30; Artwork due December 7

### **Ad Specifications**

High-resolution PDF required. Keep live area 0.5" away from trim size for full page ads. For bleed ads, add 0.5" bleed on all sides. Convention program ads are black and white except for cover positions which are printed in 4-color. Send artwork to Kelly Yeates at kyeates@townsendgroup.com.



Plan now to attend CEC 2019 and save on registration, workshops, and ho

- Get BEST RATE savings on full registration -- as low as \$377 per person.
- **Book your hotel** room now -- to make your stay convenient. **Lunch Express** is back! Save time and money.
- Save when you add any of 30 pre- and post-convention workshops to your registration -- as low as \$99.

Visit the CEC 2019 Convention website to download a Planning Guide and a ustification Toolkit to help you get approval to attend. You will also find information on how to get around, where to eat, and what to do in Indy! While you're on our web site, remember to subscribe to receive convention updates by email.

Hurry, our BEST RATE registration savings end June 30th.

CEC 2019 is being brought to you by a partnership between Council for Except Indiana Council of Administrators of Special Education, and the Indiana IEP Re

Reach 40.000 special educators!

### Convention E-blasts

Reach your more than 40,000 special educators by advertising in the CEC Convention E-blasts. Starting in June, these weekly e-blasts will provide important updates on the convention and are the perfect opportunity to promote activities at your booth in the Expo Hall.

Sponsor receives:

- Exclusive sponsorship of one e-blast
- (1) 160 x 600 wide skyscraper

#### **Ad Rate**

\$1,000 per e-blast - Limited availability!

### Ad Specifications

Please provide a JPG, GIF or PNG file. Artwork due one week before e-blast date. Please send ad file to Kelly Yeates at kyeates@townsend-group.com.



### **Application and Contract for Exhibit Space**

Company Name  Contact Name  Title  Contact Name  Title  Contact Mailing Address  Contact Mailing Address (if offerent)  City  State/Province  City  State/	EXHIBITOR INFORMATION (	(Company Information to be published)	OFFICIAL EXHIBITOR CONTACT				
City State/Province  Country  Phone Fax  Phone Fax	Company Name			Company Name			
City StateProvince  ZigiPostal Code Country  Phone Fax  E-mail Website  E-mail Vebsite  E-mail Vebsite	Contact Name	Title		Contact Name	Title	Title	
Phone				Contact Mailing Address (if different)			
Phone				City	State/Province	State/Province	
E-mail Website  Booth 5/20:	Zip/Postal Code	Country	<del></del>	Zip/Postal Code	Country		
EXHIBIT SPACE RATES & PREFERENCE (Rates listed are per 10" x 10" space. All booths are sold in 10" x 10" increments unless otherwise noted.)    Inline Booths   \$1,900   Total Cost: \$	Phone	Fax	·	Phone	Fax		
Rate Per Booth Inline Booths  \$1,900 Corner Booth \$2,100 School Systems / Non-Profit* \$1,700 Please attach your non-profit certificate to receive the booth discount.  Check enclosed \$	E-mail	Website		E-mail	Website		
□ Inline Booths \$1,900 □ Corner Booth \$2,100 □ School Systems / Non-Profit* \$1,700 □ School Systems / Non-Profit* \$1,700 □ PAYMENT INFORMATION □ Check enclosed \$	EXHIBIT SPACE RATES & PR	<b>EFERENCE</b> (Rates listed are per 10' x 10	' space. All booths	are sold in 10' x 10' increme	nts unless otherwise noted.)		
School Systems / Non-Profit*  *Please attach your non-profit certificate to receive the booth discount.  PAYMENT INFORMATION  Check enclosed \$	☐ Inline Booths	Rate					
*Please attach your non-profit certificate to receive the booth discount.    PAYMENT INFORMATION	☐ Corner Booth		\$2,100	Booth Pref	ferences: 1st		
PAYMENT INFORMATION  Check enclosed \$ (Checks payable to CEC) Charge my: Visa   MasterCard   AMEX   Discover  Mail payments to Council for Exceptional Children, c/o The Townsend Group, 2025 M Street NW, Suite 800, Washington, DC 20036  Card Number   Amount    Name on Card  CVV Code   Exp. Date  Cardholder Signature  Deposit and Payment Schedule A 50% non-refundable deposit is due with application. Any remaining balance must be paid by November 1, 2018. Exhibit space will not be held or confirmed without deposit. Failure to make payments does not release the contracted or financial obligation of Exhibitor.  Cancellation/Reduction Penalties For cancellations received by November 1, 2018, any payment beyond 50% of the booth cost will be refunded. No refunds will be given for space cancelled on or after November 1, 2018.	☐ School Systems / Non-Profi	t*	\$1,700				
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Mail payments to Council for Exceptional Children, c/o The Townsend Group, 2025 M Street NW, Suite 800, Washington, DC 20036  Card Number Amount  Name on Card  CVV Code Exp. Date  Cardholder Signature  Deposit and Payment Schedule  A 50% non-refundable deposit is due with application. Any remaining balance must be paid by November 1, 2018. Exhibit space will not be held or confirmed without deposit. Failure to make payments does not release the contracted or financial obligation of Exhibitor.  Cancellation/Reduction Penalties  For cancellations received by November 1, 2018, any payment beyond 50% of the booth cost will be refunded. No refunds will be given for space cancelled on or after November 1, 2018.			1			ded in the	
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Cardholder Signature  Deposit and Payment Schedule A 50% non-refundable deposit is due with application. Any remaining balance must be paid by November 1, 2018. Exhibit space will not be held or confirmed without deposit. Failure to make payments does not release the contracted or financial obligation of Exhibitor.  Cancellation/Reduction Penalties For cancellations received by November 1, 2018, any payment beyond 50% of the booth cost will be refunded. No refunds will be given for space cancelled on or after November 1, 2018.	CVV Code	Exp. Date	6	SIGNATURE AND AGR	EEEMENT		
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	For cancellations received by Nove the booth cost will be refunded. N	ember 1, 2018, any payment beyond 50	1% of	Print Name and Title			
CEC USE ONLY: Date Rec'd Booth(s) Assigned Total Cost Accepted by CEC on	CEC USE ONLY: Date Rec'o	d Booth(s) Assigned		_ Total Cost	Accepted by CEC on		

**A** IMPORTANT

This form is used to process credit card payments and cannot be submitted via email. For your protection, please submit completed form by fax to 202-367-2173 or by mail to The Townsend Group,

2025 M Street NW, Suite 800, Washington, DC 20036

#### **CEC 2019 Exposition & Sponsorship Rules**

#### 1.PURPOSE

The purpose of the CEC 2019 Convention & Expo is to further CEC's objectives by extending learning opportunities to attendees by exposing them to new companies, products and services in the expo and offering vendor sessions. Exhibitors are limited to firms, organizations and agencies whose exhibits are in harmony with the purpose of this Exposition.

#### 2. LOCATION OF EXHIBITS

The Convention & Expo will be held at the Indiana Convention Center in Indianapolis, Indiana.

#### 3. SUBLEASING

Exhibitor may not sublet his exhibit space, nor any part thereof, nor exhibit, offer for sale, or advertise articles not manufactured or sold by the exhibiting company, except where such articles are necessary for proper demonstration or operation of the exhibitor's display, in which case identification shall be limited to the manufacturer's normal regular nameplate. Exhibitor may not permit non-exhibiting company representatives to operate from his booth. Rulings of CEC shall, in all instances, be final with regard to use of exhibit space.

#### 4. OCCUPANCY DEFAULT

Any exhibitor failing to occupy space contracted for shall not be relieved of the obligation of paying the full rental charge of such space. If not occupied by the time set for completion of the installation of the displays, such space shall be taken by CEC, and re-allocated or reassigned for such purposes or use CEC may see fit.

#### 5. ELIGIBILITY

CEC has the sole right to determine the eligibility of any company or product for inclusion in the Exposition.

#### 6. CANCELLATION OR CHANGE OF EXPOSITION

In the event that the premises in which the Exposition is conducted should become unfit for occupancy or substantially interfered with by reason of any cause or causes not reasonably within the control of CEC or its agents, the Exposition may be canceled or moved to another appropriate location, at the sole discretion of CEC. CEC shall not be responsible for delays, damage, loss, increased costs, or other unfavorable conditions arising by virtue of cause or causes not reasonably within the control of CEC. Causes for such action beyond the control of CEC shall include, but are not limited to: fire, casualty, flood, epidemic, earthquake, explosion, accident, blockage, embargo, inclement weather, governmental restraints, act of a public enemy, riot or civil disturbance, impairment or lack of adequate transportation, inability to secure sufficient labor, technical or other personnel, labor union disputes, loss of lease or other termination by the Indiana Convention Center, municipal, state or federal laws, or act of God. Should CEC terminate this agreement pursuant to the provisions of this section, the exhibitor waives claims for damage arising there from. Refunds of "Paid Exhibit Space Fees" in the event of event termination or cancellation shall be made to exhibitors at the sole discretion of CEC and in any case, will not exceed the amount of each exhibitor's paid exhibit space fee less any pro rata adjustments based on nonreimbursable direct and/or indirect event costs or financial obligations incurred by CEC through the date of exhibitors' notification of event termination or cancellation or through the completion of event termination or cancellation processes, whichever is later.

### 7. CANCELLATION/DECREASE BY EXHIBITOR

In the event of cancellation/decrease by an exhibitor, CEC shall determine an assessment covering the reassignment of space, prior services performed, and other damages related to cancellation, according to the following schedule: Through November 1, 2018, 50% of total booth rental fee; After November 1, 2018, 100% of total booth rental space fee. CEC must receive written notification of the cancellation/decrease. Date cancellation/decrease notice is received by CEC will determine above assessment charges. In the event of either a full or partial cancellation of space by an exhibitor, CEC reserves the right to reassign canceled booth space, regardless of the cancellation assessment. Subsequent reassignment of canceled space does not relieve the canceling exhibitor of the obligation to pay the cancellation/decrease assessment. Appropriate payment must be received within 15 days of cancellation/decrease.

#### 8. LIMITATION OF LIABILITY

Exhibitor agrees to make no claim for any reason whatsoever against CEC, its employees, agents, or representatives for loss, theft, damage, or destruction of goods; nor for any injury, including death, to himself, employees, agents or representatives; nor for any damage of any nature, including damage to his business for failure to provide exhibit space; nor for failure to hold the Exposition as scheduled; nor for any action or omission of CEC. The exhibitor is solely responsible for his own exhibition material and products, and should insure exhibit and products from loss or damage from any cause whatsoever. It is

understood all property of an exhibitor is in his care, custody, and control in transit to, or from, or within the confines of the exhibit hall. CEC shall bear no responsibility for the safety of the exhibitor, its personnel, employees, agents or representatives or personal property.

#### 9. EXHIBITOR INSURANCE

The exhibitor shall, at its sole cost and expense, procure and maintain through the term of this contract, comprehensive general liability insurance against claims for bodily injury or death and property damage occurring in or upon or resulting from the premises leased. Such insurance shall include contractual liability and product liability coverage, with combined single limits of liability of not less than minimum \$1,000,000 per occurrence/\$2,000,000 aggregate coverage. Such insurance shall name CEC, The Townsend Group, Indiana Convention Center and Decorator/General Service Contractor as an additional insured. During the term hereof, the exhibitor shall maintain Workers' Compensation and Occupational Disease insurance in full compliance with all federal and state laws, covering all of exhibitor's employees engaged in the performance of any work for exhibitor. All property of the exhibitor is understood to remain under its custody and control in transit to and from the confines of the hall. Proof of such insurance, including a Certificate of Insurance, shall be provided to Show Management or its agent or representative within three (3) calendar days after request, time being of the essence. Failure to remit such proof shall be a material breach of this agreement.

#### 10. UNION LABOR

Exhibitor shall employ only union labor, as made available by official contractors in the setting up and dismantling of the exhibits and in the operations when required by union agreements. Exhibitors planning to build special displays should employ union display companies in their fabrication, carpentry and electrical work.

#### 11. INSTALLING, EXHIBITING, DISMANTLING

Hours and dates for installing, exhibiting, and dismantling shall be those specified by CEC. Exhibitor shall be liable for all storage and handling charges resulting from failure to remove exhibit material from the Exposition before the specified conclusion of the dismantling period set by CEC.

#### 12. DAMAGE TO PROPERTY

Exhibitor is liable for any damage caused by exhibitor, exhibitor's agents, employees or representatives to building floors, walls, or columns, or to standard booth equipment, or to other exhibitor's property. Exhibitor may not apply paint, lacquer, adhesive or other coatings to building columns, floors or walls, or to standard booth equipment.

#### 13. FLOOR LOADING

Under no circumstances may the weight of any equipment or exhibit material exceed the specified floor load limit of the exhibit hall. Exhibitor accepts full and sole responsibility for injury or damage to property or persons resulting from failure, knowingly or otherwise, to distribute the exhibit material and products in conformity with the maximum floor load specifications.

#### 14. BOOTH FURNISHING AND FLOOR COVERING

Please note the rental fee covers only the booth space. Booths are unfurnished unless otherwise specified. Carpet or other appropriate floor covering is mandatory and not included in the booth rental fee.

#### 15. ALCOHOLIC BEVERAGES

The dispensing, distribution or use of alcoholic beverages in the Exposition hall is prohibited without the express prior approval of CEC.

#### 16. FLAMMABLE MATERIALS

No flammable fluids or materials of any nature, including decorative materials, use of which is prohibited by national, state, or city fire regulations may be used in any booth.

#### 17. LOTTERIES OR CONTESTS

The operation of games of chance or lottery devices, or the actual or simulated pursuit of any recreational pastime is permitted only on written approval from CEC.

#### 18. NOISE AND ODORS

Noisy or obstructive work will not be permitted during open hours of the Exposition, nor will noisily operating displays, nor exhibits producing objectionable odors. CEC shall have sole discretion in determining what is noisy, obstructive or objectionable.

#### 19. MUSIC

Any exhibitor using music must ensure that licensing fees have been paid to the appropriate agency, i.e., ASCAP or BMI. CEC is not responsible for any licensing fees for music played in exhibitor's booth.

#### 20. OBSTRUCTION OF AISLES OR BOOTHS

Any demonstration or activity that results in excessive obstruction of aisles or prevents ready access to nearby exhibitor's booth shall be suspended for any periods specified by CEC.

#### 21. ATTENDANCE

Admission policies shall remain, at all times, the prerogative of CEC, and may be revised or amended to suit unforeseen conditions.

#### 22. BOOTH PERSONNEL

Exhibitor representatives are restricted to personnel engaged in the display, demonstration, application or sale of the company's product or services. Booth personnel shall wear "exhibitor" badge identification furnished by CEC at all times while they are in the exhibit area. All other employees and representatives of the exhibiting companies must register as Show Attendees. CEC reserves the right to restrict or limit the number of booth representatives. All exhibits must have personnel present during show hours.

#### 23. HEIGHT AND NON-BLOCKING REGULATIONS

All exhibit display construction design must conform to the regulations set forth in the "Display Rules and Regulations," a copy of which is supplied to each exhibitor by CEC. "Display Rules and Regulations" provides details as to what is allowed for exhibitor's booth so as to enable use of the space without detriment to neighboring exhibitors or the Exposition.

#### 24. ELECTRICAL SAFETY

All wiring on booths or display fixtures must meet underwriters' rules and standard fire department inspection. This applies to booth construction only and not to pre-wired radio and electronic equipment.

#### 25. USE OF SPACE

Displays and demonstrations are limited to the confines of an exhibitor's own booth, as is the distribution of literature or other items.

#### 26. DISPLAY

CEC shall have full authority for approval or arrangement and appearance of items displayed. CEC may, at its discretion, require replacement, rearrangement, or redecoration of any item or any booth, and no liability shall attach to CEC for the costs that may evolve upon exhibitor thereby. Exhibitors with special backgrounds or side dividers must make certain that such material is furnished in such a manner as to not be unsightly to exhibitors in adjoining booths. If such surfaces remain unfinished two hours before the scheduled opening of the show, CEC shall authorize the official decorator to affect the necessary finish and the exhibitor must pay all charges involved thereby.

#### 27. EXHIBITOR REPRESENTATIVE'S RESPONSIBILITY

Neither the convention/exhibition sponsor, not its show management company or other agents or representatives, or their shareholders. officers, directors, employees or contractors shall be responsible for any injury, loss, or damage that may occur to exhibitor or to exhibitor's agents, employees, affiliated personnel, officers, directors, shareholders, contractors or representatives or any of their property, businesses, or other activities from any cause whatsoever, prior to, during or subsequent to the convention or exposition event. By signing this Agreement, exhibitor expressly and voluntarily and knowingly assumes all such risk and expressly agrees, and hereby does, indemnify, defend and hold harmless the convention/exhibition sponsor, its show management company and other agents and representatives, and their shareholders, officers, directors, employees and contractors, from and against all claims and liabilities arising out of, or in any way related to, the acts or negligence of exhibitor, exhibitor's agents, employees or representatives.

#### 28. WAIVER OF RIGHTS

Any rights of CEC under this contract shall not be deemed waived in any manner except as specifically waived in writing and signed by an authorized officer of CEC.

#### 30. RELOCATION AND FLOOR PLAN REVISIONS

CEC retains the exclusive right to revise the exhibition hall floor plan and/or move assigned exhibitors as necessary.

#### 31. AMENDMENT AND ADDITION RULES

Any matters not specifically covered by the preceding rules shall be subject solely to the decision of CEC. CEC may, at any time, amend or add further rules to these rules, and all amendments made shall be binding on exhibitor equally with the foregoing rules and regulations.

### 32. AGREEMENT TO RULES

Exhibitor, for himself or itself, his or its personnel, employees, agents or representatives, agrees to abide by the foregoing rules and those provided and contained in the Exhibitors Manual, and by any amendments and additional rules that may be put into effect by CEC.



confirmed without payment. Sponsorships are non-refundable.

### **Application and Contract for Sponsorship**

#### **A** IMPORTANT

This form is used to process credit card payments and cannot be submitted via email. For your protection, please submit completed form by fax to 202-367-2173 or by mail to The Townsend Group, 2025 M Street NW, Suite 800, Washington, DC 20036

1	CONTACT INFORMATION						
	Company Name						
	Contact Name			Title			
	Mailing Address						
	City	state/Province		Zip/Postal Cod	de	Country	
	Phone			Fax			
	E-mail			Website			
2	SELECT SPONSORSHIP(S)						
	☐ Yes I Can Awards Program \$12,000	☐ Opening	General Se	ssion \$4,000	☐ CEC Gre	een Screen Photos \$2,500	
	☐ Mobile App \$12,000	☐ Student I	Happy Hour	\$7,500	☐ Tote Bag	Insert (Non-Exhibitors) \$1,500	
	☐ Tote Bags \$7,000	☐ Student Forum \$2,500		00	☐ Tote Bag	☐ Tote Bag Insert (Exhibitors) \$500	
	☐ Wi-Fi \$5,000	☐ Badge Holder Sponsor \$3,000					
3	PAYMENT INFORMATION 4 SIGNATURE AND AGREEEMENT						
	☐ Check enclosed \$	(Checks payable to CEC)		This sponsorship application will become a contract upon acce			
	☐ Charge my: ☐ Visa ☐ MasterCard			with authorized signature and is based upon the spons availability, sponsorship fees, rules governing the spons		ased upon the sponsorship	
	Mail payments to Council for Exceptional Children, c/o The Townsend Group, 2025 M Street NW, Suite 800, Washington, DC 20036					d with this document.	
	20030			Authorized Signatur	e	Date	
	Card Number	Amount					
	Name on Card	n Card		Print Name and Title			
	CW Code	Exp. Date					
	Cardholder Signature						
	Payment Schedule/Cancellation Policy Full payment is due with application. Spo		ald or				



### **Application and Contract for Learning Labs**

1 CONTACT INFORMATION

#### **MIMPORTANT**

This form is used to process credit card payments and cannot be submitted via email. For your protection, please submit completed form by fax to 202-367-2173 or by mail to The Townsend Group, 2025 M Street NW, Suite 800, Washington, DC 20036

Company Name					
Contact Name		Title			
Mailing Address					
City	State/Province	Zip/Postal Code	Country		
Phone		Fax			
E-mail		Website			
•	_	_			
presentation will require a	noted on a first come, first served basis. Each separate form. Lectern, microphone, LCD extension cords are included. Submission	4 SELECT A TIME SLOT: THURSDAY, JANUARY 31 ☐ 9:45 – 10:45 AM ☐ 11:00 AM – 12:00 PM ☐ 1:00 – 2:00 PM	☐ 3:30 – 4:30 PM  FRIDAY, FEBRUARY 1 ☐ 9:45 – 10:45 AM		
	ny □ \$1,500 Non-Exhibiting Company	☐ 2:15 – 3:15 PM	☐ 11:00 AM − 12:00 PM		
	Ty 1 \$1,500 NOT-EXHIBITING COMPANY	5 PAYMENT INFORMATION			
	ords):	☐ Check enclosed \$	(Checks payable to CEC		
		☐ Charge my: ☐ Visa ☐ N	MasterCard □ AMEX □ Discover		
SPEAKER INFORMATION		<b>Mail payments</b> to Council for Exceptional Children, c/o The Townsend Group, 2025 M Street NW, Suite 800, Washington, DC 20036			
Speaker Name	Title	Card Number	Amount		
Company Name		Name on Card			
Mailing Address		CVV Code	Exp. Date		
City, State/Province, Zip/Postal	Code, Country				
Phone	Fax	Cardholder Signature			
			ication. Learning Lab will not be held or		
E-mail	Website	confirmed without payment.	Learning Labs are non-refundable.		
ADDITIONAL SPEAKER		6 SIGNATURE AND AGREEEM	ENT		
Speaker Name	Title	This Learning Lab application will become a contract upon accepta with authorized signature and is based upon availability, fees, rules governing the Learning Lab and general information that is include			
Company Name		with this document.			
Mailing Address		Authorized Signature	Date		
City, State/Province, Zip/Postal	Code, Country				
Phone	Fax	Print Name and Title			
E-mail	Website		ct Kevin McDonnell, National Sales kmcdonnell@townsend-group.com.		

